

Monthly Statistics Report

To:	Russell J. Handy, Aviation Director
From:	Brian Pratte, Air Service Administrator
Copies:	San Antonio Regional Stakeholders
Subject:	February 2017 Monthly Statistics
Date:	April 7, 2017

CONTINUED PASSENGER GROWTH IN FEBRUARY 2017

SUMMARY

San Antonio International Airport experienced continued passenger growth in February with 604,440 total passengers, a 1.5% increase over February 2016. While not the highest on record, it is second highest only behind February 2008. This also represents the 8th straight monthly passenger increase. The positive increase also reflects increased traffic despite 2016 being a leap year which added an additional day to February, one that did not exist this year.

Domestic traffic for the month was up 3.0% compared to February 2016, buoyed by increases from Frontier and Southwest, both of which added new routes in 2016. International traffic experienced a decline of (29.3%). When put in context, that decrease is significantly less when certain schedule components are removed. Such components include the elimination of Southwest to Mexico City, schedule reductions by Aeromexico to Monterrey and adjustments by United to Cancun.

With respect to air cargo, a total of 17,719,861 pounds moved through San Antonio International Airport in February 2017,an increase of 0.8%.

Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport has developed a robust, broad air service marketing and advertising program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region. CITY OF SAN ANTONIO AVIATION DEPARTMENT

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DOMESTIC PASSENGERS

Scheduled domestic capacity, or seats, remained virtually flat in February 2017 versus February 2016 with 366,616 monthly departure seats, up 1,163 seats, or approximately 0.3%. This slight increase is significant despite the fact that one less day existed in February 2017. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends. However, Southwest Airlines increased capacity in February by 6.9% with new service to Kansas City and increases to Dallas and Houston. In addition, Frontier Airlines continued nonstop, year round service to both Denver and Las Vegas. Seat capacity comparisons should be viewed in context with the leap day difference in consideration.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	(9.5%)	(8.2%)
Allegiant Air*	(28.5%)	(18.1%)
American Airlines	(7.9%)	1.5%
Delta Air Lines	(7.3%)	(5.6%)
Frontier Airlines**	100.0%	100.0%
Southwest Airlines	6.9%	2.8%
United Airlines	(3.3%)	1.5%

*Allegiant Air shifted service from SAT to FLL to seasonal service, **Frontier service to/from ATL, DEN, LAS and PHL began in May 2016

When comparing year-over-year domestic capacity changes, the results were based on the following:

- Allegiant Air: increased capacity to LAS in June 2016
- American Airlines: increased MIA service back to near daily in March during peak times
- Frontier Airlines: started new service to ATL, DEN, LAS and PHL in May 2016
- Southwest Airlines: commenced daily nonstop service to MCI effective November 6th.

INTERNATIONAL PASSENGERS

Scheduled international capacity, or seats, decreased in February 2017 in our year-overyear comparison to 16,920 monthly departure seats. The decline is in large part a result of capacity reductions by Southwest to Mexico City, Interjet to Toluca and Aeromexico to Monterrey. In addition to capacity adjustments, the continuing devaluation of the Peso to the US Dollar may be contributing to decreased leisure travel between the two countries. In February 2017, the Peso had 8% less value than the same time in 2016, and 24.8% less value than two years prior to that.

Airline	Seat Capacity Change	Passenger Change
Aeromexico	(34.3%)	(27.4%)
Interjet	12.6%	(8.3%)
Southwest (International)* /***	(100.0%)	(100.0%)
United (International)***	(100.0%)	(100.0%)
VivaAerobus**	(100.0%)	(100.0%)
Volaris	50.0%	(5.6%)

*Southwest discontinued SAT to MEX service in March 2016 **VivaAerobus ceased service from SAT to MTY in August 2015 ***Both Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Southwest: ceased service from SAT to MEX in March 2016, and offers service to CUN on a seasonal basis.
- VivaAerobus: ceased service from SAT to MTY in August 2015.
- Volaris: added a third weekly flight to GDL effective November 2016.

RECENT SCHEDULE CHANGES

Frontier Airlines launched new nonstop service to four destinations in May 2016. Two markets, Atlanta and Philadelphia, are served on a seasonal basis. These two markets will return April 23rd. In addition, effective April 23rd, Frontier will add a new market to their portfolio of services from SAT, launching 3x weekly service to Chicago O'Hare.

Southwest Airlines added **<u>NEW</u>** daily nonstop service to Kansas City, MO on November 6th and added a fifth daily flight to Houston-Hobby on the same day.

On May 1st, 2017, San Antonio International Airport will welcome a <u>NEW</u> international carrier as part of our air service portfolio, with Air Canada daily nonstop service to Toronto, Ontario, Canada.

To innovatively manage our airports to provide a positive customer experience while supporting economic development.

EXHIBIT A

San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	February			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Passengers						
Domestic Enplanements	289,890	283,318	2.3%	598,000	582,207	2.7%
Domestic Deplanements	295,971	285,697	3.6%	614,150	590,412	4.0%
Total Domestic Passengers	585,861	569,015	3.0%	1,212,150	1,172,619	3.4%
Intl Enplanements	9,449	13,427	-29.6%	22,142	31,614	-30.0%
Intl Deplanements	9,130	12,844	-28.9%	22,220	31,633	-29.8%
Total Intl Passengers	18,579	26,271	-29.3%	44,362	63,247	-29.9%
Grand Total All Passengers	604,440	595,286	1.5%	1,256,512	1,235,866	1.7%

Air Cargo (in Pounds)						
Total Domestic Freight	11,547,383	11,523,518	0.2%	23,323,393	23,158,586	0.7%
Total Intl Freight	716,403	733,957	-2.4%	1,640,441	1,380,446	18.8%
Total Freight	12,263,786	12,257,475	0.1%	24,963,834	24,539,032	1.7%
Total Mail	5,456,075	5,329,345	2.4%	10,948,069	10,840,355	1.0%
Grand Total All Air Cargo	17,719,861	17,586,820	0.8%	35,911,903	35,379,387	1.5%

San Antonio International Airport Operations

	F	February			r Year-to-Date	
	2017	2016	% Change	2017	2016	% Change
Air Carrier	6,413	6,622	-3.2%	13,538	13,754	-1.6%
Air Taxi	1,457	1,623	-10.2%	2,941	3,246	-9.4%
General Aviation	3,532	4,245	-16.8%	7,186	8,541	-15.9%
Military	343	363	-5.5%	826	744	11.0%
Total Itinerant	11,745	12,853	-8.6%	24,491	26,285	-6.8%

Our Mission:

To innovatively manage our airports to provide a positive customer experience while supporting economic development.