



## Monthly Statistics Report

To: Russell J. Handy, Aviation Director  
From: Brian Pratte, Air Service Administrator  
Copies: San Antonio Regional Stakeholders  
Subject: July 2017 Monthly Statistics  
Date: August 25, 2017

### ALL TIME RECORD MONTH IN JULY 2017

#### SUMMARY

San Antonio International Airport (SAT) experienced another all-time record month of passenger traffic in July with 848,952 total passengers, a 5.8% increase over July 2016. This represents the highest level of traffic for ANY month on record. Year-to-date traffic totaled 5,221,254 passengers, representing a 4.4% increase YOY, also a record. The July growth represents the 13<sup>th</sup> straight month of passenger growth, as well as 14 of the past 15 months. Finally, it is also worth noting that more passengers flew through SAT in July than in June despite there being nearly 37,000 more seats available in June- also a record setting month.

Domestic traffic for the month was up 7.1% compared to July 2016, primarily due to capacity increases by most of the domestic carriers as well as new routes from Frontier and Southwest. International traffic experienced a decrease of (12.4%). While scheduled seat reductions were seen by the airport's Mexican carriers, Southwest and United added capacity to Cancun in conjunction with Air Canada's new daily flight to Toronto which brought 2,300 seats to the market.

With respect to air cargo, a total of 19,239,903 pounds moved through San Antonio International Airport in July 2017 or (-0.1%) YOY, 3.0% YTD.

Please see Exhibit A for a detailed breakdown.

As part of our expanded efforts towards air service development, the San Antonio International Airport has developed a robust, broad air service marketing and advertising program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.



## DOMESTIC PASSENGERS

Scheduled domestic capacity increased 8.2% or 36,577 seats in July 2017 versus July 2016 with 483,121 total monthly departure seats. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends.

Southwest Airlines increased capacity by 9.9% with new nonstop service to Kansas City (began Nov 2016) and increases to Baltimore, Dallas, Las Vegas, Phoenix, St. Louis and added frequencies to Houston, Nashville and Tampa. United Airlines increased capacity by 9.1% with larger aircraft operating to Chicago O'Hare, Denver and Newark while American Airlines increased by 7.5% with an added daily frequency to Charlotte and increased aircraft gauge to Chicago O'Hare and Phoenix. Finally, Frontier Airlines had an overall increase of 13.5% with the initiation of weekly service to Chicago O'Hare earlier this spring and increased capacity to Las Vegas with Delta and Alaska both growing by 3.0% and 1.9% respectively.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	1.9%	0.3%
Allegiant Air	0.0%	(3.2%)
American Airlines	7.5%	7.0%
Delta Air Lines	3.0%	4.2%
Frontier Airlines*	13.5%	6.8%
Southwest Airlines	9.9%	10.3%
United Airlines	9.1%	3.1%

\*Frontier service to/from ORD began Apr 2017.

When comparing year-over-year domestic capacity changes, the results were based on the following:

- American Airlines: increased Miami service back to near daily in March during peak times. A fourth frequency was added to Charlotte in late August 2016 and an increased aircraft gauge to Chicago O'Hare and Phoenix in March and April 2017 respectively.
- Delta Air Lines: added eighth frequency to Atlanta in June 2017
- Frontier Airlines: began weekly service to Chicago O'Hare in April 2017
- Southwest Airlines: commenced daily nonstop service to Kansas City effective November 6<sup>th</sup> and added a fifth daily flight to Houston-Hobby that same day. Added frequencies to Nashville, Orlando and Tampa took place in June 2017.
- United Airlines: reduced aircraft gauge Los Angeles in June 2016 and San Francisco in September 2016 with increased gauge to Denver, Newark and Chicago O'Hare in June 2017



## INTERNATIONAL PASSENGERS

Scheduled international capacity, or seats, dropped in July 2017 YOY at 26,137 monthly departure seats or (12.2%). This drop was primarily due to seat reductions from all of our Mexican carriers. Not to be disregarded, Air Canada's inaugural service to Toronto which began May 1 adding nearly 2,300 seats to the international market. Southwest and United also added significant capacity to their seasonal Cancun service in July.

Total international passengers also decreased by (12.4%). While the valuation of the Peso to the U.S. Dollar continued to improve in July, with an increase of 5.5% YOY the valuation of the Peso still remained nearly 18% less than it did in July 2015. As the Peso continues to gain value, leisure and VFR traffic between Mexico and the U.S. is expected to recover.

Airline	Seat Capacity Change	Passenger Change
Air Canada	100%	100%
Aeromexico*	(57.7%)	(55.8%)
Interjet	(5.9%)	(3.4%)
Southwest (International)**	18.8%	9.9%
United (International)**	3.5%	4.3%
Volaris	(50.0%)	(51.7%)

\*Aeromexico ceased service from SAT to MTY in January 2017 \*\*Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Aeromexico: increased to 2 daily flights to Mexico City only on select dates and ceased service to MTY in January 2017
- Air Canada: new daily service to Toronto began May 2017
- Southwest & United: offers service to Cancun on a seasonal basis
- Volaris: decreased seasonal capacity to Guadalajara in June 2017



## RECENT SCHEDULE CHANGES

In July 2017, Frontier announced the addition of six **NEW** markets for the airline from SAT. Less than daily service to New Orleans, Phoenix and San Diego will begin early October and assumed less than daily, seasonal service to Cincinnati, Orlando and San José, CA will launch spring of 2018. Prior to this announcement, Cincinnati and San José were unserved markets with San José being on the airport's list of top target markets.

In August 2017, Frontier subsequently announced two additional **NEW** markets from SAT. Less than daily service to Ontario, CA and Washington-Dulles will also begin early October bringing much needed capacity from SAT to Washington D.C. and another airport option in the L.A. Basin. Prior to this announcement, Ontario was an unserved market from SAT. In total, these new additions bring the number of destinations served by Frontier from SAT to 13 with all to be flown on 150-180 seat Airbus 319/320 aircraft.

Volaris recently announced **NEW** daily nonstop service to Mexico City scheduled to begin September 15<sup>th</sup>. The service will be flown on a 179-seat Airbus A320 aircraft.

In November 2017, Southwest will launch seasonal Saturday service to New York's La Guardia Airport. The airline will operate four total flights on November 18<sup>th</sup> and 25<sup>th</sup> and December 23<sup>rd</sup> and 30<sup>th</sup>.

On May 1, 2017, San Antonio International Airport welcomed a **NEW** international carrier with Air Canada's daily nonstop service to Toronto, Ontario, Canada.

Southwest Airlines added **NEW** daily nonstop service to Kansas City, MO on November 6<sup>th</sup> and added a fifth daily flight to Houston-Hobby on the same day. Southwest has also recently added additional frequencies to Nashville, Orlando and Tampa.



## EXHIBIT A

### San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	July			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
<b>Passengers</b>						
Domestic Enplanements	401,029	375,354	6.8%	2,507,690	2,387,901	5.0%
Domestic Deplanements	402,199	374,800	7.3%	2,506,657	2,375,206	5.5%
<b>Total Domestic Passengers</b>	<b>803,228</b>	<b>750,154</b>	<b>7.1%</b>	<b>5,014,347</b>	<b>4,763,107</b>	<b>5.3%</b>
Intl Enplanements	22,611	26,225	-13.8%	105,233	121,206	-13.2%
Intl Deplanements	23,113	25,966	-11.0%	101,674	119,061	-14.6%
<b>Total Intl Passengers</b>	<b>45,724</b>	<b>52,191</b>	<b>-12.4%</b>	<b>206,907</b>	<b>240,267</b>	<b>-13.9%</b>
<b>Grand Total All Passengers</b>	<b>848,952</b>	<b>802,345</b>	<b>5.8%</b>	<b>5,221,254</b>	<b>5,003,374</b>	<b>4.4%</b>
<b>Air Cargo (in Pounds)</b>						
Total Domestic Freight	12,840,634	12,531,405	2.5%	90,971,156	87,492,234	4.0%
Total Intl Freight	696,368	831,667	-16.3%	5,302,919	5,935,790	-10.7%
<b>Total Freight</b>	<b>13,537,002</b>	<b>13,363,072</b>	<b>1.3%</b>	<b>96,274,075</b>	<b>93,428,024</b>	<b>3.0%</b>
Total Mail	5,702,901	5,887,067	-3.1%	41,818,601	40,592,760	3.0%
<b>Grand Total All Air Cargo</b>	<b>19,239,903</b>	<b>19,250,139</b>	<b>-0.1%</b>	<b>138,092,676</b>	<b>134,020,784</b>	<b>3.0%</b>

### San Antonio International Airport Total Air Freight (000 lbs)

	July			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Air Carrier	8,137	7,654	6.3%	52,281	51,418	1.7%
Air Taxi	1,700	1,966	-13.5%	11,490	12,180	-5.7%
General Aviation	3,688	4,116	-10.4%	26,203	29,204	-10.3%
Military	389	430	-9.5%	2,614	3,118	-16.2%
<b>Total Itinerant</b>	<b>13,914</b>	<b>14,166</b>	<b>-1.8%</b>	<b>92,588</b>	<b>95,920</b>	<b>-3.5%</b>