



Monthly Statistics Report

To: Russell J. Handy, Aviation Director
From: Brian Pratte, Air Service Administrator
Copies: San Antonio Regional Stakeholders
Subject: November 2017 Monthly Statistics
Date: December 20, 2017

RECORD MONTH IN NOVEMBER 2017

SUMMARY

San Antonio International Airport (SAT) continued to experience record passenger growth in November 2017 with a total of 810,495 passengers, a remarkable 9.3% increase over November 2016. This represents the highest level of traffic for any November on record. Year-to-date traffic also continues to be record breaking with a total of 8,279,312 passengers thus far, a 5.0% increase from last year. The November increase represents an ongoing trend of growth at SAT with the last 17 consecutive months experiencing record passengers, as well as 18 of the past 19 months.

Domestic traffic for the month was up 9.3% compared to November 2016, due to capacity increases by most of the domestic carriers as well as new routes from Frontier. Additionally, international traffic increased 10.4% as a result of new service added to Toronto and Mexico City this year.

With respect to air cargo, a total of 21,797,032 pounds moved through SAT in November 2017 representing a 9.5% increase YOY, 5.5% YTD.

Please see Exhibit A for a detailed breakdown.

Since the spring of 2016, 20 new flights have either been added or announced at SAT contributing to the recent growth in passengers at the airport. As part of our expanded efforts towards air service development, SAT has developed a robust, broad air service marketing and advertising program. This program is intended to heighten awareness of options, including carriers and destinations, throughout San Antonio and the surrounding region.



DOMESTIC PASSENGERS

Scheduled domestic capacity, or seats, increased 5.6% or 23,611 seats in November 2017 vs. November 2016 with a total of 442,100 monthly departure seats. Airlines routinely make monthly or seasonal adjustments to the number of flights and seats available to match market demand trends.

In fall 2017, Frontier Airlines launched new non-stop service to five markets which contributed to a 192% surge in capacity for the airline in November. American Airlines increased their capacity by 6.1% by deploying larger aircraft to Charlotte, Chicago O'Hare and Phoenix while Southwest Airlines grew capacity by 3.1% with added seats to Denver, Houston-Hobby, Kansas City and Nashville. Delta grew capacity 1.0% by utilizing larger aircraft to Salt Lake City with United's capacity remaining virtually flat at 0.3%. Seasonal adjustments were made on Allegiant with reduced capacity to Las Vegas.

Airline	Seat Capacity Change	Passenger Change
Alaska Airlines	0.0%	1.6%
Allegiant Air	(10.9%)	(7.1%)
American Airlines	6.1%	9.8%
Delta Air Lines	1.0%	4.0%
Frontier Airlines	191.9%	186.2%
Southwest Airlines	3.1%	6.9%
United Airlines	0.3%	4.5%

When comparing year-over-year domestic capacity changes, the results were based on the following:

- American Airlines: increased Miami service back to near daily in March 2017 during peak times and increased aircraft gauge to Charlotte, Chicago O'Hare and Phoenix in September, March and April 2017 respectively.
- Frontier Airlines: added service to New Orleans, Ontario, CA, Phoenix, San Diego and Washington-Dulles in fall 2017 and suspended seasonal service to Atlanta and Philadelphia in September 2017, a month earlier than last year. Atlanta resumed in November and Philadelphia will resume next April.
- Southwest Airlines: Added capacity to several markets.
- United Airlines: increased aircraft gauge on Washington-Dulles flights in November 2017 while reducing aircraft gauge on Chicago O'Hare and Houston flights in September 2017.



INTERNATIONAL PASSENGERS

Scheduled international capacity grew in November 2017 at 23,647 monthly departure seats or 16.2%. This increase was primarily due to Volaris' new daily service to Mexico City which began September 15th as well as to Air Canada's inaugural service to Toronto which began May 1st collectively adding nearly 7,000 seats to the international market in November.

Total international passengers continued to increase in November at 10.4% YOY. As noted earlier, this increase is primarily due to new flights to Toronto and Mexico City this year. Interjet also experienced an 8.4% increase in passengers in November. However, the continued low value of the Peso and macro-level economic and political uncertainties continue to suppress demand between Mexico and SAT. While the valuation of the Peso to the U.S. Dollar has improved in 2017, with an increase of nearly 6% in November YOY, the Peso still remained nearly 10% less in value than it did in November 2015 and over 23% less than it did in November 2014. As the Peso continues to regain value, leisure and VFR traffic between Mexico and the U.S. is expected to continue to improve.

Airline	Seat Capacity Change	Passenger Change
Air Canada	100%	100%
Aeromexico*	(39.1%)	(45.5%)
Interjet	0.0%	8.4%
Southwest**	0.0%	4.0%
United**	N/A	N/A
Volaris	146.7%	114.5%

*Aeromexico ceased service from SAT to MTY in January 2017 **Southwest and United offer seasonal service to Cancun, Mexico.

When comparing year-over-year international capacity changes, the results were based on the following:

- Aeromexico: increased to two daily flights to Mexico City only on select dates and ceased service to MTY in January 2017
- Air Canada: new daily service to Toronto began May 2017
- Southwest & United: offers service to Cancun on a seasonal basis
- Volaris: launched daily service to Mexico City in September 2017 and decreased seasonal capacity to Guadalajara in June 2017



RECENT SCHEDULE CHANGES

In November 2017, Southwest Airlines announced **NEW** daily, year-round, non-stop service to Oakland and Fort Lauderdale beginning July 8, 2018. Prior to this announcement, Oakland was an unserved market and Fort Lauderdale was only served on a seasonal basis. Both markets will bring much needed capacity to the Bay Area and Southeast Florida and will be flown on 143-seat Boeing 737 aircraft. These new flights come after Southwest added **NEW** daily non-stop service to Kansas City, MO in November 2016 while adding a fifth daily flight to Houston-Hobby that same month. Southwest has also recently added additional frequencies to Baltimore, Chicago-Midway, Denver, Nashville, Orlando and Tampa, mostly during the peak summer season.

Frontier Airlines recently added nine **NEW** markets from SAT. Less than daily service to New Orleans, Ontario, CA, Phoenix, San Diego and Washington-Dulles began in fall 2017 and service to Cincinnati, Colorado Springs, Orlando and San José, CA is scheduled to begin in April 2018. Prior to these announcements, Cincinnati, Colorado Springs, Ontario and San José were all unserved markets with Cincinnati and San José being on the airport's list of top target markets. In total, these new additions bring the total number of Frontier destinations either announced or served from SAT to 13 with all to be flown on 150-180 seat Airbus A319/A320 aircraft.

In February 2018, American Airlines will launch **NEW** daily, year-round, non-stop service to Philadelphia, a market currently served seasonally by Frontier. The new service will be operated on a 128-seat Airbus A319 aircraft.

Volaris recently launched **NEW** daily non-stop service to Mexico City on September 15th flown on a 179-seat Airbus A320 aircraft. With this added service, SAT now offers four daily non-stop flights to Mexico's capital city.

In November 2017, Southwest launched seasonal Saturday service to New York's La Guardia Airport. Overall, the airline will operate four total flights on November 18th and 25th and December 23rd and 30th.

On May 1, 2017, San Antonio International Airport welcomed a **NEW** international carrier with Air Canada's daily non-stop service to Toronto, Ontario, Canada- the airport's first non-stop to Canada.

In 2018, Southwest Airlines will begin daily, direct (one-stop, no plane change) service to Ronald Reagan Washington National Airport (DCA). Though the layover city will fluctuate, the schedule will remain consistent each day.



EXHIBIT A

San Antonio International Airport Passenger & Air Cargo Activity Summary Report

	November			Calendar Year-to-Date		
	2017	2016	% Change	2017	2016	% Change
Passengers						
Domestic Enplanements	387,106	354,302	9.3%	3,959,884	3,758,781	5.4%
Domestic Deplanements	389,959	356,737	9.3%	3,989,144	3,766,349	5.9%
Total Domestic Passengers	777,065	711,039	9.3%	7,949,028	7,525,130	5.6%
Intl Enplanements	16,658	15,579	6.9%	166,186	181,817	-8.6%
Intl Deplanements	16,772	14,693	14.1%	164,098	180,607	-9.1%
Total Intl Passengers	33,430	30,272	10.4%	330,284	362,424	-8.9%
Grand Total All Passengers	810,495	741,311	9.3%	8,279,312	7,887,554	5.0%
Air Cargo (in Pounds)						
Total Domestic Freight	15,170,535	13,427,247	13.0%	150,680,382	140,402,028	7.3%
Total Intl Freight	664,966	783,613	-15.1%	8,178,641	9,456,393	-13.5%
Total Freight	15,835,501	14,210,860	11.4%	158,859,023	149,858,421	6.0%
Total Mail	5,961,531	5,690,856	4.8%	67,155,575	64,359,903	4.3%
Grand Total All Air Cargo	21,797,032	19,901,716	9.5%	226,014,598	214,218,324	5.5%